

PROFESSIONAL PROFILE

TOM HOLT-WILSON

Tom is employed on a variety of hotel and leisure valuations throughout the UK and continental Europe.

Tom is a graduate of Durham University and the University of Reading, graduating from Reading with an MSc in Real Estate in 2003.

Tom has eight years experience in Real Estate consulting, practicing first as a graduate surveyor with a leading European firm in London before qualifying as a Member of the Royal Institute of Chartered Surveyors in 2005. In 2006 Tom moved to CB Richard Ellis Hotels where he has been almost exclusively involved in hotel and leisure property consultancy.

RELEVANT EXPERIENCE

Primarily focused on valuation, Tom's clients have included: major financial institutions such as the Royal Bank of Scotland, Halifax Bank of Scotland, Barclays Capital and Europe Arab Bank; property investment companies such as Somerston, Chelsfield Partners, Host Hotels and Resorts and Tritax; and institutional funds such as Aviva.

Tom has been involved with a range of instructions abroad including valuations of the Chateau Mont Royal in France, the Montreaux Palace in Switzerland and the Bilderberg Portfolio in Holland. In the UK, Tom has undertaken work on the Savoy, the proposed Renaissance St Pancras Hotel and the Four Seasons Park Lane in addition to a broad range of other assets and brands from Travelodge to Radisson SAS and from Holiday Inn Express to Marriott.

Interesting examples of Tom's work include the valuation of the Four Seasons Park Lane and the Savoy, both for lenders who required valuations of the hotel both before and after refurbishment. The assets have multifaceted tenure structures and brought into practice significant valuation and landlord and tenant experience.

Tom has a particular interest in hotel developments and has twice lectured on hotel valuation at the University of Surrey.



SAMPLE CLIENT BASE

AAIM Group Plc
Anglo Irish Bank Corporation Plc
BAA Lynton Plc
Bank of America Corporation
Barclays Bank Plc
Blackstone Group International Limited
CIT Group Plc
Citigroup
GE Real Estate
Goldman Sachs International
Hilton Hotels Corporation
Kingdom Hotel Investments
London & Regional Properties Limited
Permira Advisers Limited
Quinlan Private
Royal Bank of Scotland Plc

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