

PROFESSIONAL PROFILE

CHRISTOPHER KENNEDY

Christopher Kennedy is the Director responsible for the Management Rights Business Line. His role is to develop and manage the business line as part of CBRE Hotels in the region.

The business line is currently centered on the Gold Coast, Queensland but undertakes in concert with other CBRE offices, valuations of management and letting rights businesses and interests in all of the Australian States and New Zealand.

Christopher specialises in the valuation of management and letting rights business and interests for private and financial institutional clients and has undertaken a number of consulting appointments for management companies. Since specialising in the valuation of management and letting rights business in 1998, Christopher has completed the valuation of more than 1,000 complexes in Queensland (including North Queensland), New South Wales, Victoria and the Northern Territory.

The business line is also to undertake the valuation of pubs and motels in Queensland and Northern New South Wales for mortgage security purposes.

RELEVANT EXPERIENCE

Christopher has long and varied experience in all facets of valuation and consultancy for management rights businesses including market valuations, sale purposes, acquisitions, consultancy (negotiations and strategies) and pre-purchase.

Specific groups for which work undertaken include:

Oaks Group Portfolio
Leisure Inn Portfolio
Breakfree and S8 Portfolios
Wind Ward Resorts and Aqua Vista Resorts Portfolio
Dreamtime Resorts Portfolio
Prime Apartments, Hotels & Resorts Portfolio
Central Apartments Portfolio.

PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

Registered Urban and Rural Valuer for Queensland – No. 1635 (1987)
Associate of the Australian Property Institute (1989)
Registered Valuer for New South Wales – No. 2902 (All Real Estate 1997)
Professional Member of the Royal Institute of Chartered Surveyors (2005)
Member of the Industry Advisory Committee for the Bond University Mirvac School of Sustainable Development (2008)

EDUCATION

Associate Diploma in Real Estate Valuation (with Distinction) (1987)
Outstanding Achievement Award, Queensland University (Gatton Campus, 1987)



SAMPLE CLIENT BASE

Bank West
National Australia Bank Ltd
Suncorp-Metway Ltd
Commonwealth Bank of Australia
ANZ Banking Group Ltd
Westpac Banking Corporation
Bank of Queensland
PCS Finance Ltd
Management Rights & Motel Finance
Macquarie Bank Ltd
Oaks Group
Leisure Inn
Wind Ward Resorts
Prime Apartments Hotels & Resorts
Central Apartments Group

Contact

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