

PROFESSIONAL PROFILE

SCOTT CALLOW

Scott Callow is the Senior Director of CBRE Hotels in Victoria and also operates throughout the Southern States of Australia and has almost 20 years experience in this specialised sector of the market.

Scott has been responsible for the marketing and sale of a significant amount of hotel and tourism property throughout Australia and the South Pacific. His significant broad experience covers the major hotel/ resort and accommodation sectors along with traditional hotels and the lucrative gaming industry.

As part of the Senior Australian New Zealand Team, Scott's experience is called upon for significant development projects with a hotel and leisure involvement. A strong marketing and sales record has realised some outstanding results for both Corporate and Private Clients throughout the market.

RELEVANT EXPERIENCE

South Molle Island, Whitsundays	The Yarra Glen Grand Hotel, Melbourne
Matamanoa, Fiji	Campaspe Country House, Woodend
Duke of Wellington Hotel, Melbourne	Grand Chancellor Portfolio
Launceston International Hotel, Tasmania	The Buckingham Motor Inn
The Downtowner on Lygon, Melbourne	Prince of Wales Hotel, St Kilda
Hotel Enterprize, Melbourne	The Pacific International Terrace Inn
The Ambassador Hotel, Frankston	The Waterside Hotel, Melbourne
The Union Hotel, Brunswick	The Boundary Hotel, East Bentleigh
The Marquis of Lorne, Fitzroy	The Red Lion Hotel, Kilmore
The Westin Hotel, Melbourne	The Limerick Arms Hotel, South Melbourne
George Powlett Motel Apartments, East Melbourne	Country Comfort Adelaide
Holiday Inn, Adelaide	Sir Charles Hotham Hotel, Melbourne
Queenscliff Marina, Victoria	The Elsternwick Hotel, Elsternwick
The Rifle Club Hotel, Williamstown	Rose Shamrock & Thistle Hotel, Reservoir



SAMPLE CLIENT BASE

ALE Property Group
 ANZ
 Aspen Group
 Babcock & Brown
 Cbus Property
 Deloitte
 Delphin
 Ferrier Hodgson
 Grant Thornton
 HPL Hotels
 HSBC
 Korda Mentha
 KPMG
 Lend Lease
 National Australia Bank
 Open Door Pub Company
 Orchard Funds Management
 Perpetual Trustees
 PriceWaterhouseCoopers
 South Pacific Property
 Stockland
 Westpac

Contact

Scott Callow

Senior Director – Hotels & Leisure
 Melbourne, Victoria, Australia
 T: +61 (3) 8621 3450
 M: +61 (3) 8621 3333
scott.callow@cbre.com.au