

PROFESSIONAL PROFILE

FILIPPO SONA

Filippo works in the London office of CBRE Hotels focusing on development opportunities within the hotel industry.

Filippo undertakes Operator Selection assignments and provides strategic development advice on both mixed-use schemes and stand alone hotel developments.

Prior to joining CB Richard Ellis Hotels, Filippo gained experience in hotel business development, sales & marketing and operations, working for leading international hotel chains such as Accor, Intercontinental Hotels Group and Hyatt.

Filippo holds a BA (Hons) in Hospitality/Hotel Management and a MBA from Oxford Brookes University Business School.

Filippo is also an Associate member of the British Association of Hospitality Accountants.

RELEVANT EXPERIENCE

Proposed Hotel Development at Dollar Bay, Isle of Dogs, London

Client: LondoNewcastle

Development consultancy advice for a proposed 240 Keys Upscale hotel and serviced apartments within a proposed mixed use tower.

Proposed Hotel Development at Bishopsgate Goods Yard, London

Client: Hammerson/Ballymore

Development consultancy advice for a proposed 166 Keys Upscale hotel within a proposed mixed use development of 1 million square feet.

Development Consultancy and Operator Selection

Client: Ashwell Developments Limited

Development consultancy advice for a proposed 150 Keys Full Service hotel within a proposed mixed use development at CB1, Cambridge.

Development Consultancy and Operator Selection

Client: Ashwell Developments Limited

Development consultancy advice for a proposed 125 Keys Mid Market Hotel within a proposed mixed use development at former Marconi factory, Chelmsford.

Development Consultancy and Operator Selection

Client: Development Securities Plc

Development consultancy advice for a proposed 120 Keys Limited Services Hotel within a proposed retail and leisure development at Mountnessing, Brentwood.



SAMPLE CLIENT BASE

Ashwell Developments Limited

BAA

Ballymore

Barclays Bank Plc

Blackstone Group International Limited

Development Securities Plc

Carillion Plc

Grosvenor

Heron International

Hammerson Plc

Kajima Partnerships Limited

Kier Property

Kingdom Hotel Investments

LondoNewcastle

Menolly Investments

Parkridge Holdings Limited

Quinlan Private

Royal Bank of Scotland Plc

The Crowne Estate

Contact

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