

# PROFESSIONAL PROFILE

## ROBERT MCINTOSH

Robert McIntosh is the director responsible for CB Richard Ellis Hotels Asia Pacific and his role is to develop and manage the division in the region.



The global Hotels team comprises over 150 industry experts based across key regions. The division includes hotel brokers, valuers and operational consultants. Robert works closely with the business line leaders in North America and EMEA as part of the global CBRE Hotels business.

Robert's experience has been wide ranging in terms of geography, property type and skills. He has been involved in advisory, valuation, consulting and sales assignments for hotels throughout the Asia Pacific region. In addition he has advised on the restructuring of various portfolios, due diligence assignments and the listing of real estate assets.

He has developed advanced financial models for commercial, retail and hotel properties, has been involved in numerous conferences and training courses as a speaker and moderator, and has provided expert evidence in respect of various property related matters.

Robert originally trained as a Chartered Surveyor in the UK and has over 20 year's experience in the hotel real estate market. He is qualified as a valuer across Australia and New Zealand and is also a licensed real estate agent.

### RELEVANT EXPERIENCE

Oberoi Hotels

Valuation of a hotel portfolio across India.

Lend Lease

Acquisition of a publicly listed hotel owner/operator in Australia.

Carlton Hotel Group

Advice in relation to the disposal of a portfolio of hotels.

### SAMPLE CLIENT BASE

ANZ Bank

Deutsche Bank

GPT

Lend Lease

Oberoi Hotels

Starwood Capital

Thakral Group

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### Contact

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